



AccountMate
SOFTWARE THAT FITS

AccountMate

Software That Fits

AccountMate is designed to address the needs of mid-sized businesses in many industries. It takes advantage of the speed of client/server technology, Crystal Reports writer, and the latest productivity-enhancing tools in Microsoft's BackOffice suite of products.

This leading-edge application combines the full functionality of our award-winning AccountMate system with the power of Microsoft's SQL Server at an attractive price. Microsoft SQL is recognized as the fastest-growing database platform in the world. It offers AccountMate SQL users enhanced investment protection for the long haul with superior scalability, up-time performance, stronger data security and easier E-commerce implementation.

AccountMate for SQL and MSDE

AccountMate is a real-time, customizable accounting software solution designed to address the needs of medium-sized businesses. AccountMate takes advantage of the speed of client/server technology and the latest productivity-enhancing tools from Microsoft's BackOffice suite of products to create an inclusive solution that is designed to help you better manage your business.

There are two versions of AccountMate; the MSDE version is available for small businesses with up to 5 users and the SQL version is designed for hundreds of multiple users and larger databases. Both versions have the same look, ease of use, number of modules and are source code modifiable so a company can grow and still maintain their investment in staff training, customization, and ease of use with AccountMate.

AccountMate for SQL

AccountMate for SQL is designed to accommodate hundreds of simultaneous users. There is also no built-in limit to the size of your database — it is only limited by the size of your server's hard disks, eliminating the concern to archive excessive records.

AccountMate utilizes Microsoft's SQL database server to insure that your investment in AccountMate is for the long term— with superior scalability, up-time performance, and better data security. AccountMate for SQL has the same look, ease of use, and number of customizable modules as the MSDE version, so a company can seamlessly transition from one to the other without additional investment in staff training, customization, and other such expenses.

AccountMate for SQL features:

- Same number of modules with the same look and feel as AccountMate for MSDE.
- Provides an easy upgrade path to AccountMate SQL from MSDE.
- Flexibility in line item entry means inventory items can be arranged in an order that matches your business processes
- Modifiable source code adapts AccountMate to each individual company's business needs
- Drill down analysis permits viewing of cash flow details
- Multilingual capabilities support worldwide operations
- Multi-currency allows transactions in any currency
- Network-ready, supporting up to hundreds of simultaneous users
- Unlimited database size eliminates concerns about archiving your company's history

SQL based database server has advantages over traditional LAN based systems through its design as a "fault tolerant" system — all reading and writing of data files occurs on the server under controlled conditions. Having

an SQL database also optimizes performance among users so they can experience uniform high-speed performance — no more system slowdowns at the end of reporting periods.

AccountMate for MSDE

AccountMate for MSDE is designed for small businesses that desire the stability and speed of an SQL database without incurring the expense of Microsoft's SQL server licenses.

Designed for up to five users and with a 2-gigabyte database limit, AccountMate for MSDE can be easily and quickly customized to fit your business processes.

AccountMate for MSDE features:

- Drill-down analysis permits instantaneous viewing of cash flow details
- Flexibility in line item entry means inventory items can be arranged in an order that matches your business processes
- Same number of modules with the same look and feel of AccountMate SQL
- Modifiable source code adapts AccountMate to each individual company's business needs
- Multilingual capabilities support worldwide operations
- Multi-currency enables transactions in any currency
- Network-ready and supports up to 5 simultaneous users

Accounts Payable

No matter how profitable a company is, without a full-featured Accounts Payable system it can still lose money. With AccountMate's Accounts Payable, you can avoid duplicate invoices and late payments, require that invoices entered into the system be supported by purchase orders, and automatically take early-payment discounts. AccountMate can manage payments for all types of 1099 vendors and print applicable 1099 forms. And when integrated with AccountMate's Purchase Order module, you have a complete vendor and purchasing system that will enhance your ability to manage your vendor base and valuable financial resources.

Accounts Receivable

With AccountMate's Accounts Receivable module, you have the power of a complete invoicing, receivables, customer and inventory management system, so you can always provide customers with prompt service. Pricing Control, Sales Order and Inventory Item Specification can be integrated with Accounts Receivable to create a complete order entry, billing and receivables system, providing better management of your customers and your valuable inventory.

Bank Reconciliation

Keeping an accurate tab on your cash flow is an important part of your business and AccountMate's Bank Reconciliation module makes it a breeze. With the Bank Reconciliation module you can record disbursements, receipts and bank transfers not recorded through other AccountMate modules; indicate which receipts, disbursements and transfers have cleared their banks; and then reconcile their book entries to their bank statements. You can also set up and amend bank accounts and define the currency in which transactions will be shown for each bank account, keeping you informed on the real-time cash position of your company.

Business Intelligence

AccountMate's Business Intelligence is a powerful query and reporting tool that enables you to analyze ALL of your business data from any angle you wish, including non-AccountMate application data. Benefits include faster reporting cycles, higher quality information, sophisticated data analysis capabilities, better data on customer buying behavior, and

improved end-user productivity. You can quickly create new queries and reports to satisfy your most demanding information needs, including pulling in data from other sources.

Consolidated Ledger

AccountMate's Consolidated Ledger brings easy-to-use features to financial consolidations, providing the ability to quickly combine each different company's account balances and budget information into a single unified ledger to present consolidated financial statements and other reports.

Creating a consolidated ledger is simple; merely indicate which company is the parent company that will generate consolidated reports, and which companies are the subsidiaries. The parent company's General Ledger accounts are mapped to the subsidiaries and financial data can be transferred to the parent.

Contact Manager

AccountMate's Contact Manager is a full-featured contact management software program that helps professionals manage the total business cycle more productively and efficiently. Contact Manager fully optimizes Microsoft BackOffice to provide a complete, automated contact management system that offers an all-in-one solution for managing multiple contacts.

Customer Inventory Manager

With AccountMate's Customer Inventory Manager you can integrate your business more closely with your customer's business, resulting in higher levels of customer satisfaction. Many customers want to use their own inventory item numbers, descriptions and units-of-measurement when placing orders and when receiving and being billed for products and services. With AccountMate's Customer Inventory Manager, you can easily cross-reference inventory item numbers, descriptions and units-of-measurement with your customers, as well as automatically updating prices. The Customer Inventory Manager integrates seamlessly with the AccountMate's Accounts Receivable and Sales Order modules.

Customer Relationship Manager

INFOtrac for AccountMate manages and reports on every interaction entered for a prospect, client, supplier, contact or branch office. It will even schedule the next appropriate interaction, enabling exceptional account management and customer service. With just a glance, you can view all the past interactions with each contact providing the ability to track activity, issues and interactions with all your clients. It will even manage your meetings, phone calls, e-mails and daily tasks.

Contact information is easily searchable and manageable so you can access required records quickly in order to generate reports, mail merges or other customer service/management related activities. INFOtrac for AccountMate works with programs like Microsoft Office so data can be merged and utilized in other programs to create custom mailings, mass e-mails, reports or other necessary business documents.

Not only can INFOtrac for AccountMate manage every interaction entered for a prospect, client, supplier, contact or branch office, it can also be used for sales force and business process automation.

Fund Accounting

Included in the standard General Ledger features, enabling AccountMate's Fund Accounting features facilitates not only the specific reporting needs of the not-for-profit company, but also provides the tools necessary to provide a detailed accounting of funds furnished by sources which require special handling of those funds.

General Ledger

AccountMate's General Ledger gives you maximum control in the management of all of your accounting transactions. Whether setting up and maintaining a chart of accounts, generating financial statements and reports, or creating journal entries and budgets, AccountMate General Ledger provides top-flight power and performance to keep you in control of your financial data.

Inventory Control

With AccountMate's Inventory Control you have the power of a complete inventory management system, including the ability to define each inventory item's cost method, unit-of-measurement, warehouse and bin location; assign serial numbers to inventory items; define multiple substitutes for an item; record transfers of units from one item to a similar item, or to the same item in a different warehouse; list all the vendors that supply a particular item, or all the items supplied by a particular vendor; copy inventory items to another company; and facilitate physical inventory counts. In addition, Inventory Control integrates and increases the functionality of the Accounts Receivable, Sales Order, Purchase Order and Manufacturer's Inventory modules. Inventory Control can also be integrated with the Price Control, Inventory Specification, Kitting, Lot Control and Customer Inventory Manager modules, allowing you to enhance the flexibility of your inventory accounting system.

Inventory Specification

If you need easy, quick and accurate management of your goods for sale, AccountMate's Inventory Specification module is an excellent tool. This module allows you to create categories for inventory items, such as size, color, weight and texture, and then to track and price them by each category created. This provides you with the ability to quickly suggest a similar item when the desired specification is not available, thereby keeping sales strong. Standard item specifications can be applied to any inventory item. Inventory Specification is integrated with the Inventory Control, Sales Order, Accounts Receivable and Purchase Order modules.

Kitting

With the AccountMate's Kitting module, you can add the power of kitting to your Inventory Control module, creating and managing groups of inventory items packaged together as kits (such as the components of a computer system) and sold to others for assembly. Kitting integrates with the AccountMate's Accounts Receivable and Sales Order modules. The Kitting module is designed for use by manufacturers and distributors whose goods are often resold in many different configurations. This module enables you to track items as they are sold either individually or as components of a Kit, equipping you to make wise and up-to-the minute production decisions.

Lot Control

With AccountMate's Lot Control module, you can add the power of a complete lot control system to your Inventory Control. You now have the ability to track units of lot-controlled items from purchase or production through inventory and sale, as well as recording each lot-controlled unit's expiration date. Lot Control integrates with the AccountMate's Accounts Receivable, Sales Order and Purchase Order modules.

Manufacturer's Inventory

With AccountMate's Manufacturer's Inventory module, you can easily and efficiently create work orders and explode jobs into virtually unlimited levels of raw material, labor, machine and subassembly components.

With AccountMate's Manufacturer's Inventory, you can break down large jobs into multiple starting dates, post work-in-process status automatically or manually, print work orders, routing slips, production slips and a wide variety of reports, and track jobs, resource usage and backorders through to the posting of finished jobs and the cancellation of any unused allocated resources.

Payroll

With AccountMate's Payroll, you can set up records for salaried, hourly and time card/piece work employees, as well as for independent contractors, and pay them over a variety of pay periods, according to their pay/employment status. Within this flexible system, deductions can be withheld using a variety of methods. For instance, salaried and hourly employees can be paid using default hours, rates and deductions. Additional payments, such as bonuses, can be entered for any employee and paid on the same or separate checks. The system automatically calculates payroll taxes and prints payroll tax returns, W-2 forms and 1099 forms. Using the Payroll module, employee and federal tax deposit payments can be made electronically.

Pricing Control

If you resell inventory and you need the ability to set up a complex pricing structure easily and quickly, the AccountMate's Pricing Control module is an excellent tool to have on hand. The module's features include price maintenance in one menu location, unlimited simultaneous pricing by quantity and price code, the ability to set up minimum prices for inventory items and a customer price paid default option. The module is also ideal for making quick and easy changes to inventory prices without spending hours on data entry. Pricing Control is integrated with Sales Order, Accounts Receivable and Inventory Control.

Purchase Order

With the AccountMate's advanced Purchase Order module, you have better control over your full range of purchasing activities. For instance, you can password-protect purchase order functions. You can select the option to automatically accrue the liability for purchases at the time goods are received, instead of waiting to post the liability through Accounts Payable. You have complete flexibility and control. For each purchasing decision, you always have an abundance of information about each inventory item at your fingertips, enabling you to select the right item, every time. It also enables you to define which items are for resale and which items (such as office supplies) are solely for in-house use. And when your Purchase Order system is integrated with AccountMate's Accounts Payable, you can require that accounts payable invoices be supported by purchase orders before being entered in the system. This level of control is unsurpassed in the mid-market.

Return Merchandise Authorization (RMA)

AccountMate's Return Merchandise Authorization (RMA) module provides you with the added convenience of facilitating the recording of transactions related to sales returns from customers. With the RMA module, you can create RMA Orders, as well as record important tasks such as receipts of sales returns and shipments of replacement or substitute items. While performing these functions, AccountMate automatically updates the inventory on-hand quantity, as well as customer balances. Likewise, it automatically calculates the resulting gain or loss from inventory replacements, or substitute items. It can generate Sales Returns Invoices. With unlimited Return Codes, you are given multiple Return Actions to choose from.

The Return Merchandise Authorization module system also enhances your ability to maintain a comprehensive file of customer and inventory records that is shared by the AccountMate's Sales Order, Accounts Receivable, and Inventory Control modules. In addition, AccountMate

provides other specific functions such as the Claimperson, Inventory Warranty, and the Defective Inventory Adjustment Maintenance functions, making it easy for you to bring about a thorough and accurate management of RMA orders.

Return To Vendor (RTV)

AccountMate's Return To Vendor (RTV) module offers you an accurate and comprehensive system to manage purchase returns to vendors. With this system, you can create RTV Orders, as well as record important tasks such as shipments of purchase returns and the receipt of substitute or replacement items. While performing these functions, the Accounts Payable balances are updated, the on-hand inventory quantity is automatically updated and a Serial # or Lot # is assigned to items received as substitute or replacement items, if applicable. AccountMate also computes the gain or loss resulting from replacements or substitute items. And you are provided with multiple Return actions from which to choose.

Sales Order

In our increasingly competitive marketplace, customers demand rapid response when placing orders for products and services. Your ability to process these requests in a timely and effective manner is essential to earning your customers' trust. With the AccountMate's Sales Order module, you have the power of a complete order entry, customer and inventory management system at your fingertips so that you can always provide your customers with prompt service on demand. And when integrated with the AccountMate's Accounts Receivable module, you receive a complete billing and receivables system that will further enhance your ability to manage your customer base and your valuable inventory.

System Manager

AccountMate's System Manager is the control center for the entire AccountMate accounting system, and must be installed in order to run any of the AccountMate modules. AccountMate's System Manager controls the system environment and setup, on-line help, multi-level password security, printer setup, module and company selection, system date and all pop-up menus. It also initializes the system and has multilingual capability. AccountMate System Manager delivers enhanced efficiency, productivity and security to any business.

About AccountMate

Since 1984, AccountMate Software Corporation has provided customers with powerful and flexible accounting and business management software. AccountMate provides the most stable and technologically innovative modifiable accounting solutions for the mid-market. The accounting systems are sold by the module which enables customers to acquire the software they initially need and add modules as their business needs increase. The availability of source code makes this software highly modifiable so that it can be adapted to any changing business environment.



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