

MAS 500



**best**  
software

insights for the life of your business™



# Elevate Performance, Productivity & Profitability with MAS 500



In today's volatile economy, it's more critical than ever that every aspect of your enterprise be operating at peak efficiency. Unfortunately, it's all too easy for companies to get caught up spinning their wheels just trying to survive from day-to-day and month-to-month. Losing sight of the big picture and resorting to reactive management causes many businesses to spin themselves right out of existence. Companies that rise to the top in turbulent times are those with a clear vision for the future, a proactive management style and a commitment to continually improving their business at every level. MAS 500 is a complete enterprise management solution that was developed to help progressive companies streamline operations, manage with insight and springboard to the next level. Bottom line — MAS 500 is the competitive advantage that can make the difference between surviving and thriving.

## Capitalize on the Synergy of Many and the Power of One

### The MAS 500 Solution

- Financials
- Project Accounting
- Distribution
- Manufacturing
- HR & Payroll
- CRM
- Business Intelligence & Reporting
- Customization
- eCommerce

MAS 500 is an integrated suite of robust business modules that work synergistically to help you maximize operational efficiency and increase productivity and profitability across every aspect of your enterprise. These scalable applications feature advanced capabilities that address many of the daily operational challenges you face, while providing the big picture management insights you need to secure your company's successful future. Streamlined automation, exceptional functionality, extensive customization capabilities and easy integration with Microsoft Office, Back Office and the Internet are just a few of its strengths. Now you can leverage the power of one software company to meet all your software needs. And you have the added convenience and peace of mind that comes with knowing you can count on the superior quality, reliability and award-winning customer support services of Best Software.

## Controlling Finances & Capturing Profits


### MAS 500 Financials

- General Ledger
- Accounts Receivable
- Accounts Payable
- Advanced Consolidations
- Allocations
- FAS Asset Accounting
- FAS Asset Inventory
- Cash Management
- Multicurrency Management
- Purchase Order

MAS 500 Financials offers deep functionality and superior usability for all your core accounting and enterprise requirements. Advanced reporting and analysis capabilities, including the ability to track key performance indicators, publish reports to the Web and drill into data, empower your managers to make proactive decisions with real-time insight. MAS 500 Financials puts you in control of finances so you can manage your company to capture more profits.

#### General Ledger

General Ledger provides quick access and easy manipulation of mission-critical data. You can process inter-company transactions, establish flexible accounting periods and an unlimited number of budgets, perform future posting and more. With financial report writer, you can set up and maintain a variety of sophisticated



“A thoroughly integrated system like MAS 500 mirrors our corporate strategy, which is all about integrated marketing services. When information flows smoothly across disciplines, the whole company works more efficiently.”

Dave Eakin, Chief Financial Officer  
CMD

reports so decisions are always based on the insight gained from in-depth analysis.

### Accounts Receivable

Accounts Receivable improves your cash flow and enhances customer satisfaction with streamlined automation of your collections process. Gain complete control of your receivables and invoicing processes, and add automatic calculations to your procedures to avoid errors and duplicate entry. Consolidate customer receivables, statements, reporting and credit checking across national accounts.

### Accounts Payable

Accounts Payable offers several options to streamline your approval process, automate vendor-related tasks and simplify voucher entry. This module also accommodates multiple vendor addresses, multi-year history retention, automatic payment selection, check printing and more.

### Advanced Consolidations

Advanced Consolidations gathers and groups financial data from every entity in your organization. This data can then be quickly formatted into periodic, quarterly and annual reports, or can present multiple companies as one legal entity. Its flexibility in working with other accounting systems and multiple charts of accounts and ledgers makes this a valuable tool for consolidating and analyzing your financials.

### Advanced Allocations

Advanced Allocations eliminates the guesswork in distributing company expenses. It helps you reduce administrative time and costs while accurately measuring resource consumption. Built-in process controls help you eliminate errors by creating allocation rules while providing the flexibility to distribute and re-distribute allocations for new and existing accrued transactions.

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## Proactive Project Accounting

### MAS 500 Project Accounting

- Project Accounting
- Microsoft Project Link
- eTimesheets

Achieve the operational edge with these powerful functions that put you in control of managing projects with exceptional flexibility by preventing cost overruns and generating bottom line savings.

### Project Accounting

Track actual vs. estimated costs through forecast completion. Adjust estimated budget to increase forecast accuracy at any point through the project lifecycle. Designate the most appropriate project type — time and materials, fixed price, or a combination of the two and eliminate the extra costs of maintaining multiple tracking systems. Capitalize on six GAAP-compliant profit recognition methods. Maximize project profitability with the insight you gain from these sophisticated time and expense tracking tools.

### FAS Asset Accounting

Fixed Asset Accounting accounts for your company's tangible assets (laptops, copiers, production machines, and other business equipment), automatically calculating depreciation and tax deductions, eliminating the need for off-line spreadsheets.

### FAS Asset Inventory

FAS Asset Inventory takes FAS Asset Accounting one-step further with a sophisticated bar code system that empowers you to easily track the physical location of assets via a convenient hand held radio frequency device.

### Cash Management

Cash Management enables you to quickly and accurately reconcile all of your bank accounts, as well as perform bank transactions with pinpoint accuracy. This module integrates seamlessly with the other MAS 500 financial modules for automatic cash transactions and secure record keeping that flows through your entire system.

### Multicurrency Management

Multicurrency Management provides robust multicurrency and analysis capabilities so you can optimize your international opportunities. You can maintain an unlimited number of currencies and exchange rate schedules, update exchange rates daily and post realized and unrealized gains or losses due to currency fluctuations.

### Purchase Order

Even businesses that don't manage warehouses can benefit from the advanced tracking capabilities of the Purchase Order module. You can monitor the purchase of office equipment, consumables and fixed assets and catch undershipments from your vendors. It's just another way to streamline operations and improve your cash flow.

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Proactively prevent cost overruns, increase cash flow and generate greater bottom line savings.

### Microsoft Project Link

Streamlined integration with Microsoft Project provides managers and finance departments with an end-to-end project management solution.

### eTimesheets

This browser-based time and expense module connects your remote workforce through the Internet on a real-time basis. Project managers and supervisors can check project status and profit points at anytime, from anywhere, while remote workers are assured that their time and expenses are accurately entered and tracked.



# Strategic Distribution Management

## MAS 500 Distribution

- Inventory Management
- Inventory Replenishment
- Purchase Order
- Sales Order
- eOrder
- Advanced Kitting
- Product Configurator

MAS 500 provides an advanced distribution solution that helps you minimize carrying costs while ensuring sufficient product availability. Automated supply chain processes integrate solidly with demand forecasting to maximize inventory control and profits. With features that support multi-warehouse configurations, as well as multi-site customers, MAS 500 is optimized for a wide variety of distributors and manufacturers. Advanced forecasting and reporting capabilities help keep you in a proactive mode. You can analyze and report up-to-the-minute information on your inventory, anticipate changes and manage inventory across warehouses for maximum profitability. Specially designed features include comprehensive inventory demand forecasting, a Web-integrated product catalog, flexible sales and returns processing and automated procurement. The MAS 500 distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

### Inventory Management

With its warehouse-centric design, the Inventory Management module can save you time and money. You can track costs and sales histories by warehouse and use bins for either dedicated or multiple inventory items, which means you'll be able to quickly locate what your customers are requesting while optimizing your warehouse space. You also retain complete inventory visibility by tracking your stock transfers both within and between warehouses. Down time turns into up time since you'll be able to take orders during inventory cycle counting. You can even attach images to inventory items and organize your products into a comprehensive catalog which translates to easy item lookup in both the Sales Order and Purchase Order modules, as well as online through eCustomer and eSalesforce. Inventory Management fully supports raw material and finished goods lot control and serial number tracking.

### Inventory Replenishment

This sophisticated module gives you the insight to maximize your profits by finding the optimal balance between accelerating inventory turnaround and maintaining adequate stock levels to meet customer demand. Inventory Replenishment features demand forecasting and automated procurement capabilities, which enable you to automatically generate purchase orders and warehouse transfers based on your inventory requirements. By tracking overhead costs and optimal purchase levels for vendors, you can combine orders so that you receive maximum discounts

“Sales orders and purchase orders integrate beautifully with one another in MAS 500. You can see straight away that this is an advanced product.”

Francis D'Mello, IT Manager  
TS+B

from your vendors as you minimize your overhead costs. Inventory Replenishment utilizes seasonal cycles, sales history and lead times to forecast the appropriate inventory levels and minimize carrying costs.

### **Purchase Order**

The Purchase Order module helps you manage the requisition, purchase, and physical receipt of items and services. You can tag incoming product against customer sales orders so that as product is received, it is immediately designated to customer back orders. In addition, manufacturers can accurately track material and outside process costs by tagging a purchase order line to a specific work order operation. You can also verify payable invoices by matching the delivery receipt with the invoice and the original purchase order. Tighter tracking and more accurate purchasing control within your warehouse means greater cost efficiency and ultimately a better bottom line.

### **Sales Order**

Sales Order increases operational efficiency by accommodating multiple customer requests in one transaction. For example, each order or return line item can have its own ship-to address, sales person, tax rate, ship date, ship-from location and drop-ship designations. In addition, the flexibility of the Sales Order module enables you to price inventory items based on customer class, location, discounts and more. Adding the MAS 500 Multicurrency module equips Sales Order to accommodate multiple currencies for easy entry into global markets and unsurpassed pricing flexibility. Real-time visibility enables you to confirm stock availability, or, if out of stock, source from another warehouse, drop-ship, create work orders, or substitute other items.

### **eOrder**

The Web-based eOrder module puts critical information (order entry, recent shipment, order payment, invoicing and customer credit status) at your sales team's fingertips whenever and wherever they need it — on the road, at home and in the office. This empowering module is designed to shorten your sales cycle and substantially boost your sales revenue.

### **Advanced Kitting**

The Inventory Management modules provide the ability to stock and ship assembled kits as well as sell build to order kits based on material templates. The Advanced Kitting module takes this a step further by incorporating labor costs into the kitting process and creating routings within the components.

### **Product Configurator**

Developed by industry experts, Product Configurator puts you in control of orders and bills of material by associating rules to build finished goods items. This is particularly helpful for complex products that have customer-selected options.





## Optimizing Manufacturing for Maximum Performance

### MAS 500 Manufacturing

- Light Manufacturing
- Advanced Manufacturing
- Advanced Planning & Scheduling
- Engineering Change Management
- Estimating
- Project Management
- Material Requirements Planning (MRP)
- Product Configurator
- Shop Floor Control

When demand hits, it's crucial that manufacturing is ready and able to deliver. MAS 500 was designed with the flexibility and expanded capabilities to easily accommodate the requirements of many different industries. It handles production from raw materials through finished goods, works seamlessly with the accounting and distribution modules and helps you pinpoint the areas where you can save time and money, all while helping you provide exceptional customer service.

#### Light Manufacturing

This streamlined manufacturing system is perfect for distributors, assemble-to-order industries and other light manufacturers that don't contend with complicated labor transactions or material issues. Light Manufacturing features an easy to use production entry screen where finished goods are reported after-the-fact. Material quantities, outside process transactions and labor time are posted to finished goods in one simple step saving you time by eliminating dozens of labor and material transactions. In addition, distributors can identify labor as part of the kitting process, which dramatically improves product costing, subsequent pricing and kitting.

#### Advanced Manufacturing

Advanced Manufacturing is especially well suited for assembly, electronics, metal fabrication, machine/equipment manufacturing and other production environments where work order tracking and labor reporting are essential. The system features shop floor visibility to your entire enterprise. GAAP-compliant job costing gives you insight regarding your most profitable and costly jobs. Operations, machines, work centers and other options may be defined to accommodate your unique manufacturing requirements. Further, Advanced Manufacturing supports co-products, by-products, disassembly, and outside process tracking.

#### Advanced Planning & Scheduling

Utilizing industry-standard scheduling rules, this module schedules production based on advanced algorithms and mathematical calculations. System-generated schedules and a drag and drop schedule board put you in control of big picture planning and help you better manage scheduling by easily accommodating last-minute priority jobs and unexpected machine downtime. You can manage multiple production schedules by facility, conduct what-if analysis of the manufacturing process and manage machine and tool resources in real time. Enterprise-wide online visibility of production schedules, order

“The multiple warehouse functionality is great for us, both in terms of letting us control GL numbers and for looking up inventory quantities at any location.”

Ken Goss, Vice President  
Goss, Inc.

status and completion dates keep customer service, management and sales all in the know.

### **Engineering Change Management**

A routing/bill of material may be placed under engineering change management control to track any changes made to the production standards. Members of predefined user groups are notified by e-mail when a change is made to an ECM-controlled routing/bill of material.

### **Estimating**

Internal product structure and cost estimates are quickly created from scratch or copied from an existing routing/bill of material, estimates, or work orders. Final estimates may be converted directly into a quote, sales order, or production routing/bill of material. Engineers can estimate multiple quantities with different markups to amortize setup and one-time costs across multiple quantities. Estimates may include labor, material, subcontracted operations, prototyping, special tooling and other costs.

### **Project Management for Manufacturers**

Enable your project managers to easily assign resources to projects, track actual versus estimated costs through project completion, and generate detailed estimates for customers. Projects can be based on a fixed price, by accounting for time and materials, or a combination of both options. Moreover, Project Management can be integrated with Microsoft Project, so you can leverage the strengths of both products to gain a comprehensive tool for managing all tasks, resources and schedules. Beyond its ability to manage manufacturing projects, Project Management also boasts a series of tools designed for enterprises that install or service products.



### **Material Requirements Planning**

MRP is integrated with finite scheduling to provide a true closed loop system, which utilizes actual demand and transaction data from sales orders, purchase orders, inventory management, project accounting estimates and work orders. It also provides integration with demand forecasts for items based on advanced replenishment rules and formulas, thus enabling more accurate material plans by item. Planners have total control over generation criteria including start and stop dates, planning bucket sizes and a demand time fence. Multiple MRP versions provide greater flexibility and simulation/comparison capabilities. MRP may be instantly accessed for material data from sales orders, purchase orders, work orders and inventory.

### **Product Configurator**

The Product Configurator module controls sales orders and bills of material by associating rules to build finished goods items. This useful tool will help you determine which components to use, how much configured parts will cost, and how much to charge the customer. You can also automatically build new part numbers and bills of material, including all manufacturing requirements and instructions to make the configured part. The intuitive interface of product configurator facilitates quick sales order entry and customer service inquiry.

### **Shop Floor Control**

Designed for use with bar code and touch screen technology, the shop floor control system can run on a terminal or from many handheld or terminal devices. Shop Floor Control features start and stop job entry, work order inquiry, material/outside/other issues entry, receipt of goods entry, labor assignments and access to other essential shop floor activities.



# Maximizing Your Resources

## MAS 500 Human Resources & Payroll

- Abra Payroll
- Abra HR
- Abra Attendance

Accurately administrating a company's work force is vital to its success and growth. MAS 500 offers powerful human resources (HR) and payroll solutions that enable you to automate HR and compliance activities, easily process and track payroll and attendance and manage employee relationships with insight.

### Abra Payroll

Featuring streamlined data entry and automatic integration with the MAS 500 General Ledger module, this solution provides enhanced payroll accuracy and efficiency. Powerful tax compliance reporting and analysis, excellent tracking of employee hours and accrual balances, multi-level security and a variety of check disbursing options provide maximum control and flexibility. Payroll Management also equips you with the tools and reports you need for strategic planning. And with tight integration to the Employee Attendance and HR Management modules, your payroll data is available throughout the HR system.

### Abra HR

Managing your work force has never been easier. HR Management has the flexibility and the power to put critical data such as emergency contacts and performance reviews at your fingertips when you need it. Big picture insights may be quickly drawn from salary, turnover ratio and performance analyses. Benefit administration is simplified with easy comparisons of multiple plans, tracking of COBRA coverage and a roll over benefits feature. Employee training and certification, health profiles, drug testing and physical exams may also be tracked. And of course, a high level of security protects all sensitive employee data.

### Abra Attendance

This application offers easy setup, management and monitoring of multiple variations of employee attendance plans. You can track an unlimited number of plans per employee and also maintain separate data-sensitive accounting for each attendance plan. Incident-based time off and regular time off can be automatically

recorded and then used both for employee reporting and payroll calculations. Snapshot overviews of employee attendance provide you with additional HR insight.





# Cultivating Positive Relationships & Profitable Results

**MAS 500 CRM**

- eCustomer
- eSalesforce
- SalesLogix Sales
- SalesLogix Support

MAS 500 Customer Relationship Management (CRM) equips companies with the front office capabilities and back office integration they need to cultivate positive customer relationships and profitable results. Web-based modules empower sales to close more deals and your customer support team to handle requests accurately and effectively. Automation of key activities, sophisticated analytical tools, streamlined company communications and improved customer relations all translate to a shorter sales cycle, higher sales revenue and increased profits.

### eCustomer

In the age of the Internet, an important component of superior customer service is connecting your customers to the information they need. eCustomer offers the power, flexibility and ease of use for you and your clients to conduct business over your Web site. By letting your clients help themselves, eCustomer improves customer satisfaction, minimizes calls to support and may help you reduce customer service costs.

### eSalesforce

eSalesforce equips your sales force with all the critical customer account information they need to close more sales — anytime, anywhere. Putting order, shipment, credit, payment and commission data at your sales team’s fingertips, will enhance sales and customer relations, shorten the sales cycle and boost revenue.



### SalesLogix Sales

This customer-centric solution manages all aspects of your sales cycle and automates key sales functions including account and opportunity management, quotation and proposal generation, scheduling and forecasting and reporting. Sophisticated analytical tools and full-scale marketing campaign management provide the insights on who your most profitable customers are and how you can shorten the sales cycle.

### SalesLogix Support

With the costs of acquiring new customers 5 to 10 times higher than retaining them, cultivating lasting relationships and customer loyalty should be a priority. Support Management works synergistically with the other CRM modules to help you provide unsurpassed customer care.

# Simply Smarter than the Rest

## Business Intelligence & Reporting

- Crystal Reports
- eExecutive
- Enterprise Alerts
- Enterprise Office
- Explorer
- Web Reports

Successful enterprises are those that are smart enough to leverage their business intelligence to lock in their competitive edge. Business intelligence and reporting helps your managers hone in on key performance indicators and actively monitor both internal and external changes as they occur. These tools not only help provide the insight behind the numbers, they help you move from reactive mode into proactive mode. It's what you need to work smarter, not harder.

### Crystal Reports

This powerful report writer helps you create, format and print presentation quality reports that reveal the business insights behind the numbers.

### eExecutive

eExecutive empowers management to review top level financial and performance information through key performance indicators in an online format — anytime, anywhere, so all enterprise decisions can be made with the insight gleaned from real-time business intelligence.

### Enterprise Alerts

This innovative module utilizes standard and customized early warning e-mail messages to notify you of critical events in your MAS 500 system including credit holds, inventory thresholds and priority client transactions. You can configure your e-mail system to forward alerts to your mobile phone or pager so you can be instantly alerted to important business issues — no matter where you are. Enterprise Alerts puts your enterprise ahead of the game by keeping your managers in the know and giving them a proactive edge.

### Enterprise Office

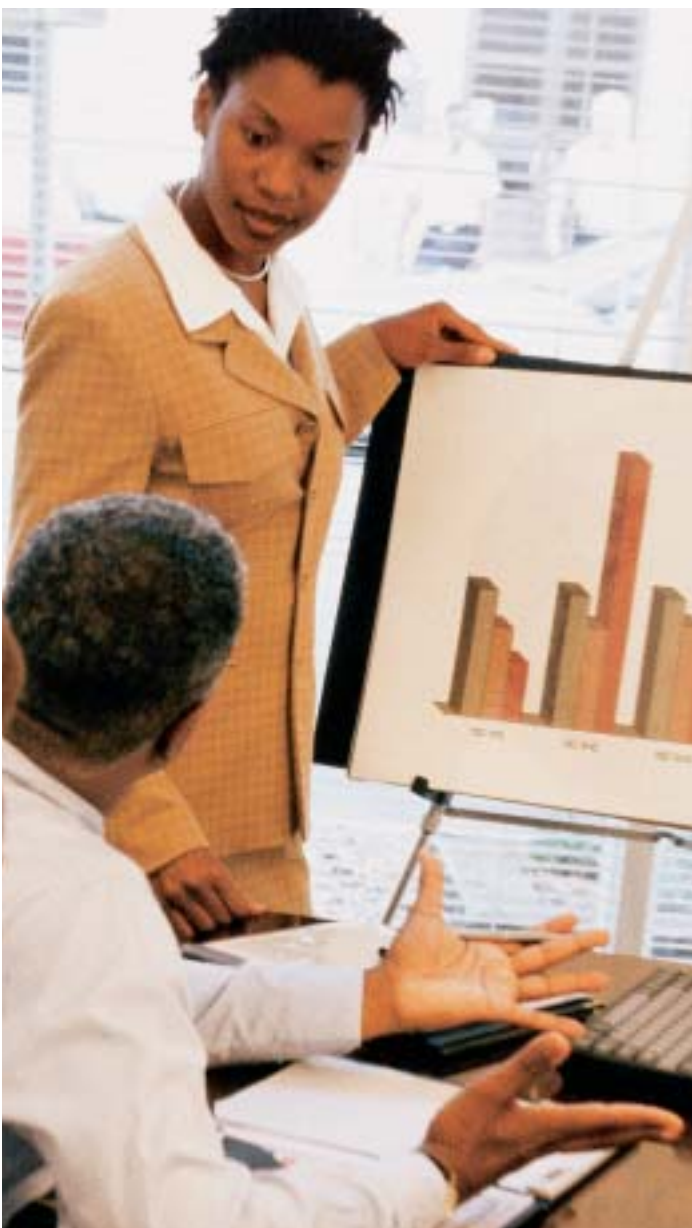
Take your enterprise communications and customer service to the next level with the single click efficiency of automatic generation of custom letters, e-mails and spreadsheets.

### Explorer

Explorer provides easy access to all system inquiries from one central location. Sales, customer, inventory and other critical data is always just an inquiry away. For additional reporting and analysis of business intelligence, data may be exported from explorer directly to an Excel workbook or template.

### Web Reports

With Web Reports you can conveniently view and generate all MAS 500 reports through Microsoft Internet Explorer while maintaining the same high-level of security of standard modules. Web Reports also displays custom Crystal reports.



“We've trimmed 10 percent off of manufacturing costs. We're saving another 20 percent in administrative labor. And MAS 500's MRP system helped us cut raw goods inventory in half, with corresponding benefits to cash flow.”

Scott Summerhays, President  
Summerhays Music Center

# Software that Evolves with You

## Customization

- Customizer
- Application Framework
- Source Code

Designed for maximum flexibility in customization and integration, MAS 500 is a progressive software solution that adapts to meet your unique and changing enterprise requirements. The Customization suite ensures that you can get the most from your system with easily modified screens and forms — without having to modify your source code. You have the luxury of controlling application customizations to all users, or any combination of specific user groups. In addition, world-class customization tools provide a foundation for Visual Studio .NET business application development, and include software controls, tools, wizards and utilities.

### Customizer

With Customizer, you can quickly modify screens and forms to match your specific business processes, improve staff productivity and achieve the desired look and feel. It also allows you to simply add industry-specific features, without ever requiring extensive programming knowledge or changes to the source code.

### Application Framework

Application Framework gives you the tools you need to complete your development tasks expediently and inexpensively. It provides Visual Basic controls, wizards and utilities to solve housekeeping issues, including concurrency, user interface, security models, data handling, and more. With housekeeping issues handled by the Application Framework, your developers are free to build add-on programs or interface controls to MAS 500, saving you development time and money.

### Source Code

Source Code for each module is available, which provides advanced capabilities for code development and implementation.

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## Streamlined Conversion

Powerful implementation tools make conversion to MAS 500 fast and accurate. Assisted Company Setup guides you through system setup steps, while Data Migrator helps you gather, validate and import legacy system data. MAS 90 and MAS 200 customers can count on pre-packaged data conversion templates for even faster implementation. As intuitive as they are powerful, MAS 500's import tools allow you to focus your resources on getting the most from your new system, instead of getting bogged down with data conversion.





## *Global Presence, Local Service*

Over the last two decades Best Software, along with its parent company, has established itself as a global provider of superior accounting and business management solutions and services. Over 2.8 million discriminating customers and 26,000 resellers worldwide choose wisely by selecting Best for their software solutions. We create the software that transforms data into the business insights that help our customers succeed on all fronts. From creating innovative products that anticipate our customers' changing needs to providing exceptional customer support, we are dedicated to surpassing expectations in all aspects of our business. Rest assured that our software is supported by a nationwide network of specialists who are your resources for implementation, training, service and support. Our specialists are also trained and certified to provide Microsoft product and network expertise. In addition, we offer outstanding training classes, 24-hour online support, and award-winning technical phone assistance.

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## *One Solution. One Company.*

With the MAS 500 solution, you have everything you need to streamline your business processes for maximum efficiency, productivity and profitability. And, you have the added peace of mind of knowing that it comes from the one company that has demonstrated an unparalleled commitment to providing powerful, flexible and comprehensive software solutions that help businesses build business.

MAS 500 is designed to provide you with the insights and management tools you need for success today, tomorrow and well into the future. Find out for yourself why MAS 500 is the best business software solution available for mid-market companies; call us today.

**1-800-854-3415**



“I’m very pleased with MAS 500, especially its ease of use and flexibility. It gives me a great deal of control, and guides me when I need to drill down to a trial balance or transaction report — exactly what we need for planning and managing rapid growth.”

Britt Hayes, Controller  
Childcare Network

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