

OSAS to TRAVERSE comparison

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The purpose of this document is to highlight some of the reasons why OSAS customers have migrated to TRAVERSE. While many OSAS customers have good reasons to stay current with maintenance or elect to upgrade to the most current version of OSAS, those who have made the change to TRAVERSE have cited the reasons below.

General Report Writer

TRAVERSE does not use a third party reporting tool. For the OSAS user, they will no longer need to keep this application on maintenance. In addition, although powerful in its own right, General Report Writer tends to be more complicated and difficult to use compared to the reporting in TRAVERSE. Many users have to go to their IT department or VAR to have General Report Writer reports created.

Exporting to MS Excel/Access/Word, etc. (ODBC)

With TRAVERSE, you do not need the ODBC kit nor do you need to utilize the ODBC drivers. Information is seamlessly exported to Microsoft productivity applications with TRAVERSE.

Imports to Payroll

TRAVERSE provides the ability to import payroll information from a third party. Example: ADP or Ceridian.

Imports to General Ledger

TRAVERSE provides the ability to import GL transactions from an outside party and make adjustments to those transactions. Example: user gets adjustments at month-end or year-end from their accountant.

Drill down/Drill through

Several areas of TRAVERSE provide easy drill through and drill around to other areas of the software. Example: Aging Inquiry – with TRAVERSE, you can run a customer or vendor aging and drill directly from the report on-screen to the transaction level. You can obtain detailed information about the specific customer aging that you are looking at, enter comments in the customer record, reprint an invoice from history (and email, print, or fax it), and even put a customer/vendor on hold directly from one screen. In addition, you can print in summary or detail directly from the same inquiry.

Graphic User Interface

Many customers prefer the look and feel of TRAVERSE over OSAS (a side by side comparison is needed to fully appreciate the UI). Although OSAS does have the MDI control, it is only available to users of BBj.

Bill to/sold to

TRAVERSE provides a multi-tier approach/option of the sold-to function. An additional layer is available where you can send a bill to a different entity from whom which the item is sold. Example: you sell and ship an item to a Wal-mart distribution center, but you want the bill to go to Wal-mart corporate.

Drop shipments in SO

With TRAVERSE, you can use the drop-ship function which does not exist in OSAS.

Unlimited forecast and budgets

TRAVERSE provides the ability to create both unlimited forecasts as well as budgets in General Ledger.

SO/PO link

The link is a standard feature in TRAVERSE.

Estimating in Project Cost

TRAVERSE provides the ability to estimate in Project Costing.

Discount by line item

You can discount a single line item in TRAVERSE Sales Order. This becomes especially important when you are trying to obtain accurate costing. In addition, you can see where discounts are being applied specific to a part # versus an entire order.

Commission by line item

TRAVERSE provides the ability to pay commission by line item.

Commission tied to PA or AP

With TRAVERSE, you have the ability to create and pay commission both to employees (Payroll) or to contactors (Accounts Payable) directly from the commission function.

System Audit

TRAVERSE provides the ability to track changes made in all the major areas of transactions (Sales Order, Purchase Order, Service Director, etc.). This feature allows you to see where changes have been made in error or to track for audit purposes.

Transactional data entry

TRAVERSE provides a single-line (or expanded view) of entering line items. All order information can be sorted by any column during order entry and saved in that order. In addition, editing is easy as line items show up on a single screen.

Graphing capabilities

TRAVERSE provides several areas where a user can graph the information that they are looking at.

Online documentation/Interactive help

Interactive help has been completely rewritten for TRAVERSE. It is context sensitive and provides intuitive examples. A user can also customize their own notes and those changes are saved even when a new version of the software is implemented.

Active inquires/interactive views

TRAVERSE provides a completely new way of utilizing inquiries through a function titles "Interactive Views." Through this function, a user has the ability to look at inquiries using a variety of criteria and can save individual views for future use.

MICR printing on checks

TRAVERSE provides MICR printing as an option out of the box – no third party software.

Document delivery

TRAVERE allows a user to fax documents as an output method.

Longer ID sizes

TRAVERSE users will see longer IDs for customers, vendors, inventory, etc.

Longer GL account number

TRAVERSE allows for up to 7 segments in General Ledger and 31 characters (including fill characters).

Operating system/technology

Many users prefer the Microsoft SQL Server and SQL Server database on the back-end. They also like the .Net framework.

Adaptability/Design Studio

TRAVERSE provides the ability to customize the software WITHOUT modifying source code. This feature allows a user to get what they need by changing the design, and the ability to accept feature upgrades as they become available (not modifying source code directly is done through Design Studio – another function that comes standard with TRAVERSE).

Digital Dashboard

TRAVERSE has a built-in dashboard that allows users to pick over 40 different graphical views of important information directly from the desktop.

More applications/modules

TRAVERSE provides over 30 separate modules that are developed and maintained by the vendor. These include Service Director, CRM, Warehouse Management, Distribution Requirements Planning, Mobile applications, eBusiness applications, full Manufacturing (MRP, Product, Routing, Bill of Materials), Not-for-Profit, and Multi-currency.

Business Intelligence tools

TRAVERSE provides several BI tools like the Advanced Financial Reporting tool and advanced historical reporting tools (Advanced Information Analyst, Synoptix, etc.)

Report formats

With TRAVERSE, you have the choice to print using laser printer and the format is user-friendly and modern. There are also many output formats available through standard reporting (such as pdf, html, Microsoft Word, Excel, snapshot, rtf, etc.)

Customization of forms

Made easier through ability to add logos on forms (example invoices) and to rearrange the output. Need BBJ to do some of this functionality in OSAS.

Landed Cost

With TRAVERSE, Landed Cost functionality is part of PO instead of a separate module/new purchase

TRAVERSE to OSAS Comparison

Specific features

TRAVERSE includes these specific features that OSAS does not (data provided by *The Accounting Library* Standard Edition version 8.03):

General Ledger
Chart of Accounts
G/L Account Code Supports:
Inactive Accounts
Accrual Accounts
Inter-Company Accounts
Allocation Formulas Based Upon:
Values Imported From Third Party Application
Transaction Processing
Import Batch from Outside Application
Attach Supporting Documents to Journal Entry:
Single Document
Multiple Documents
Launch/View Document Automatically
User Defined Reversing Period
Distribute Costs to Jobs/Projects:
In Job/Project Module
Post to Phases and Cost Categories
Month and Year End Closing
System Flags Reports Not Printed
Financial Statements
Financial Snapshots:
Displays Single Set of Financial Snapshots
Produce Financial Statements for:
Sales Representatives
General Ledger Month End Schedules:
Amortization
Prepaid Expenses
Accrued Expenses
Accounts Payable
Vendor Master File
Change Vendor ID Number:
Mass Change Vendor ID Numbers
User Defined Blanket Payment Terms:
Tax Rate
User Defined Individual Payment Terms:
Tax Rate
Purchasing Controls
Purchase Order Types Supported:
Firm Planned
Copy Existing/Past Purchase Orders

TRAVERSE to OSAS Comparison

System Calculates Order By Date
Purchase Discounts Supported:
Total Order Dollar Discount
Purchase Order Change Mechanism:
Input Changes in Special Screen
Issue Modified Original Purchase Order
Tracking System Functions Supported:
Provides Contact Manager Type Functionality
Supports Unlimited Notes Field
Hold Invoice Pending Approval
Data Input
Automatic Processing of Accrued Expenses
Assigns Voucher Numbers Automatically
Payables Analysis
Screen Review of Invoices Which Are Due:
By Voucher
Suspend Recurring Payments
Check Writing
Check Formats Supported:
EFT (Electronic Funds Transfer)
Financial Reports
Unvouchered Receipts Sorted by:
Vendor
Inventory Item
Cash Requirements Report:
Include All Obligations
Summarize by Obligation Type
Accounts Receivable
Customer Master File
Divisional Accounts Receivable
Supports Multiple Contacts Simultaneously for:
Pay From Address
Customer Relationship Management
Supports Access via:
Wireless Device
CRM Functionality:
Contract Management
Margin Analysis
Pipeline Analysis
Sales Force Management
Sales Order Processing
Service / RMA Management
Remote CRM Users Access Options:
Data Synchronization
Hand-Held Devices

TRAVERSE to OSAS Comparison

Integrates with CRM Packages:
Vendor Provided CRM Package
Invoicing
Assign Posting Date/Period vs. Invoice Date
Debt Collection
Compounding of Finance Charges
Payroll
Employee Files
Prevents Accrual During Unpaid Leave
Segregates Active and Inactive Employees
Data Input and Cost Distribution
Wage Minimum Versus Tips or Piece Rates
Inventory
Inventory Master File
User Defined Numbering Convention
Define Commission Rate
Inventory Control/Assembly Systems
Multiple Stocking Locations in Same Warehouse
Multiple Bin Locations for Same Item
Mass Delete all Product Structures
Supports Tag-Along Sets
Bill of Materials Includes:
Shrinkage
Supports Warehouse Transfers:
Tracks Items While Being Transferred
Adjusts Order Entry Availability During Transfer
Highlights Transfers in Exception Reports
Data Input and Cost Distribution
Price Change Conventions:
Entire Customer Table
Receiving Activities
Supports Receiving Activities for:
Fixed Assets
Customer Returns (to be Repaired)
Customer Returns (to be Scrapped)
Separate Stock Return Function
Supports RMA (Return Material Authorization):
Receipts From Suppliers
Shipments to Customers
RMA Functions Supported:
Auto Assign RMA Number
Assign Reason Codes for Returns
Stock Return Creates Automatic Debit Transaction
Financial Reports
On-Line Query Functions:

TRAVERSE to OSAS Comparison

Open Job/Project Details
Job/Project Costing
Job Initiation
DCAA Approved
Bill to Functions Supported:
Separate Work for and Bill to Addresses
Bill to Related Client Number
Bill to Unrelated Third Party
Single Bill to for Multiple Client Sites
Update Template With Current Costs
Tracks Costs for:
Equipment Costs
Data Input and Cost Distribution
Supports Remote Data Entry via:
Web Based Desktop Application
Remote Device Capabilities:
Time Entry
Prevents Posting Unless Job Open/Active
Imports Payroll Taxes Automatically
Job Control
Displays Outstanding Purchase Orders
Job Invoicing and Accounts Receivable
Self Contained Invoicing Routine
Pre Billing Edit Routines:
Mark Engagement as Non-Billable (Temporary)
Mark Engagement as Complete / Ready for Billing
Mark Task as Complete / Ready for Billing
Exclusion of Line Item
Adjustment of Line Item
Partial Billing of Line Item
Complete Billing of Line Item
Modification of Default Billing Rates
Modification of Transaction Descriptions
Transfer Item from Non-Billable to Billable
Group Small Expenses into Single Category
Apply Retainer to Invoice/Engagement
Modify/Select Another Invoice Format
Material Pricing Based Upon:
Standard Pricing in Inventory Control
Supports User Defined Invoice Formats
User Override of Automatic Invoices
Fixed Assets
Equipment Files
Supports Equipment Leasing:
Tracks Individual Lease Contracts

TRAVERSE to OSAS Comparison

Tracks Leases From Within Fixed Assets
Prepares Property Tax Reports
Tracks Status of Capital Projects
Order Entry
General Questions
Commission Splits and Overrides:
Supports Commission Overrides
Commission Based Upon:
Item Specific Rate
Item Class/Type Rate
Post Commission to Payroll Automatically
Supports Warranty Handling System:
Ties Into RMA System
Order Receipt
Supports Service Management Functions:
Maintain Standard Service Time
Supports Technician Work Scheduling
Technician Vacation Scheduling, etc.
Labor Pool Scheduling
Schedules Customer Appointments
Billable Time Analysis
Technician Profitability Analysis
Contract Profitability Analysis
Customer Service Response Rate
Service Call Types Supported:
Upgrade
Telephone Support
Equipment/Part Exchange
Internet Commerce Options:
Business to Consumer Commerce
Real Time Item Availability Checking
Order Acknowledgment
Update Field Sales Orders via:
Batch Update After-the-Fact
On-Line Intranet Access
Workbench Includes Buttons to Launch:
Purchase Order Entry
Prints Acknowledgments
Credit Check Includes Current Order
FAX/EDI Purchase Order From Sales Order
Sales Tax Calculation Based on:
Single Tax Level Per Ship-to
Order Tracking
Supports Orders Tracking Application
Displays Order Information:
Order Tracking Notes

TRAVERSE to OSAS Comparison

Reports
Cash Receipts Analysis:
Bad Checks
Bad Credit Cards
Customer Credit Limit Overrides
Budgeting
General Budgeting Module
Supports Separate Internal Budgeting Module
Maintains Budget Revision History
Supports Budgeting for:
Activities/Campaigns
Construction of New Budget
Supports Spreadsheet Budgets:
Vendor Provides Full Instructions
General Questions
Pre Sale Information
Client Operating System:
Windows NT 5.0
Server Operating System:
MS Small Business Server
Databases Supported:
MS Access
MS SQL Server
MS SQL Server Enterprise Edition
Programming Language:
Visual Basic
Other
Supports Web-Enabled Employee Facing Applications:
Contact Management
Time/Expense Entry
Microsoft Compliance:
BackOffice Logo
MAPI Compliant
OLE 2/ActiveX Compliant
Uses BizTalk Compliant XML
Uses COM Components
Supports Site Server Commerce Edition
Supports Visual Basic for Applications
Links to MAPI Compliant E-mail
Functions Supported/Required:
Electronic Funds Transfer (EFT)
Complex Consolidations/Roll Ups
Complex Allocations
Multi-Currency Accounting
Warehouse Management

TRAVERSE to OSAS Comparison

Inter/Intranet Functions Supported:
Business to Consumer Commerce
Order Acknowledgment
Employee Time Reporting
T&E Expense Reporting
Supports Multi-Currency Transactions:
Accounts Receivable
Accounts Payable
Inventory
General Ledger
Supports Canadian Tax Reporting:
Accounts Receivable & Billing
Purchase and Installation
Input Customer Balances:
Balance Forward Only
Input Vendor Balances:
Balance Forward Only
Control and Audit Functions
Password Security:
Data Input Fields
General Operational Questions
User Defined Macro Commands
Supports Explorer Style Menu
User Specific Menu Includes:
Off-Line User Defined Tasks
Supports Exception Management System:
Incident Posted on User To-Do List
Reports
Supports Data Warehousing
Calculate/Display Business Metrics:
Enterprise Metrics
Business Metrics Delivery Options:
Displays Information Graphically
Internet Posting
Built-in Graphics
Built-in Data Base Manager
Supports Forms Designer:
Graphical Forms Designer
Include Bitmap Images
Documentation of Import/Export Process